



2007

128th Annual Report **Merrimack Valley YMCA**

Andover/North Andover Branch
Camping Services Branch
Lawrence Branch
Methuen Branch



*We build strong kids,
strong families,
strong communities.*

**7 Ballard Way
Lawrence, Massachusetts 01843**

978.725.6681

www.mvymca.org



Mission

"The Merrimack Valley YMCA, a community-based organization governed by its members, is dedicated to putting Christian principles into practice through programs, membership opportunities, and community services that strengthen spirit, mind, and body for all."

Vision

The Merrimack Valley YMCA is a force for positive change, taking a leadership role in enhancing the quality of life in the Merrimack Valley region.

Core Values

The Merrimack Valley YMCA welcomes all people regardless of age, race, gender, religious affiliation, or socioeconomic background. The organization identifies and responds to community needs in areas including recreation, aquatics-based programming, housing for the homeless and near-homeless population, child-care, outdoor and camping opportunities, arts and humanities programming, teen development, community development, and community health and wellness.

Merrimack Valley YMCA

7 Ballard Way
Lawrence, Massachusetts 01843

Andover/North Andover Branch YMCA

165 Haverhill Street
Andover, Massachusetts 01810

Camping Services Branch

7 Ballard Way
Lawrence, Massachusetts 01843

Lawrence Branch YMCA

40 Lawrence Street
Lawrence, Massachusetts 01840

Methuen Branch YMCA

129 Haverhill Street
Methuen, Massachusetts 01844



United Way of
Massachusetts Bay
and Merrimack Valley



Dear Friends,

Over the past few years the Merrimack Valley YMCA has made a concerted effort to reach out to our community and make connections. We believe that partnerships and collaborations are what will help us to have an extraordinary impact. The volunteers and the staff of the YMCA are committed to opening our doors and building relationships. In this annual report you will hear about the numerous organizations we are working with and some of the partnerships we have formed in the past year that are making a difference in the delivery of programs and support services for the youth and families we all serve.

In addition to growing partnerships and collaborations, the past year marked the 100th anniversary of camping for the Merrimack Valley YMCA. Our Camping Branch celebrated this anniversary with several events. As we conclude this year, we are looking toward the future of outdoor programming and preparing to ensure there is another celebration 100 years from now.

We want to thank you for your interest and your support of the YMCA. We continue to feel honored by the volunteer engagement and financial support contributed by this community. With your help it has been an exciting year and we are optimistic about the upcoming plans for growth and advancement of the Merrimack Valley YMCA.

Please take a few minutes to read about some of our accomplishments and most importantly the stories of how participating in the programs of the YMCA is making a difference in people's lives.

Thank you for the opportunity to serve this community over the past year. We look forward to working with you in the next year to fulfill our vision to be a force for positive change.

Sincerely,



Stephen C. Ives
President and CEO



Michael S. Mancuso
Chair, Board of Directors

2007 HIGHLIGHTS

The Merrimack Valley YMCA's vision is to be a force for positive change and a leader in advancing and enhancing the quality of life in the Merrimack Valley region. Together, we work to make certain that our mission-focused programs are affordable and of the highest quality. Here are some highlights from the past year:

- ❖ We are 128-years-old and 128-years-strong. In important ways, the Y hasn't changed much in the last century. And it never will. Our doors, for instance, will always be open to the entire community. Still, the YMCA needs to keep up with the times. We have to be mindful of working parents and the need for quality child care. We have to be aware of the new focus on healthy lifestyles, joining in on the YMCA of the USA's national Activate America healthy lifestyle initiative.
- ❖ Financial assistance was extended to an expanded number of campers in 2007 with 129 campers receiving more than \$72,000 in assistance to attend our camps.
- ❖ The YMCA's Bear Island camps on Lake Winnepesaukee. Camp Lawrence hosted 474 boys and Camp Nokomis hosted 480 girls. In addition to hosting campers from 23 states, campers came from as far away as Canada, France, Spain, Scotland and Italy.
- ❖ Camp Otter, the YMCA's day camp on Captain's Pond in Salem, New Hampshire, enrolled 569 children during the Summer 2007 season. Open to youth ages 6 to 13, a majority of the day campers come from Andover, North Andover, Lawrence, Methuen, and Salem, New Hampshire.
- ❖ This year, Family Camp hosted 17 families (120 youth and adults) from August 17 to August 25. Held at Camp Lawrence on Bear Island, this special 9-day program is for the entire family.
- ❖ This year marked 100 years of YMCA camping at Merrimack Valley YMCA. More than 500 alumni from across the country gathered at three events commemorating this milestone. Alumni gathered to reconnect to the camps, their fellow alumni and the memories of summers past.
- ❖ All three Merrimack Valley YMCA camps – Camp Nokomis, Camp Lawrence and Camp Otter – received the highest rating during the 2007 reaccreditation by the American Camp Association.
- ❖ More than 20 students from 10 different high schools gained real life political experience at the statehouse through our Youth and Government program.
- ❖ Our Y provided skill-building, good sportsmanship and lifelong friendships to 170 children through our swim team and 66 girls through our synchronized swim team. Through these teams, we also taught cultural and economical diversity experiences as the team traveled throughout the nation.
- ❖ Overall, nearly 500 children and adults participate in our competitive swim teams: the ANA Hurricanes, US Swim Team, Synchers Synchronized Swim Team, and Masters Swim Team.
- ❖ Thousands of children enjoyed creative expression through our arts and humanities programs and classes.
- ❖ The Music Clubhouse showcased talent of a dozen youth who participated during the Clubhouse Idol competition held in March. More than 125 attendees filled the gymnasium to cheer for their favorite competitor!
- ❖ Over the course of the year, 5316 youth visited the Music Clubhouse and participated in such activities as voice, keyboard, guitar and drum lessons. The youth also formed ensemble groups and wrote and produced musical compositions in the recording studio. The Music Clubhouse has 877 total members.
- ❖ Our Youth Basketball League, which teaches the value of fair play and emphasizes participation, not winning, engaged more than 800 boys and girls. For the Lawrence Branch, this was the 33rd year of this family-oriented league. At the Y, "everybody plays, everybody wins!"
- ❖ Healthy Kids' Day, the YMCA's national day of family health and fitness, was celebrated by 550 children and their parents at the Andover/North Andover Branch, Lawrence Branch and Methuen Branch.
- ❖ YMCAs nationwide are known as "America's Swim Instructor," and that certainly can be said for our YMCA. Last year, between the swimming lessons programs at the Lawrence, Andover/North Andover and three camp programs, more than 22,000 swim lessons for children and 200 swim lessons for adults were taught.
- ❖ We served adults by promoting physical and social activity through volleyball, basketball and wallyball leagues and running groups. Hundreds also participated in daily drop-in lunchtime basketball games.
- ❖ The Andover/North Andover Branch hosted a 'Healthy Living Expo' on September 9, and partnered with Andover Senior Center and North Andover Council on Aging to offer specialty group exercise classes in both the wellness center and swimming pools.
- ❖ The Lawrence and Methuen Branches hosted the first annual "Walter Kimball Classic," a basketball jamboree of 5- and 6-year-old basketball players. The Jamboree was named for YMCA Vice President Walter Kimball, honoring him as one of the "founding fathers" of YBL at the Merrimack Valley YMCA which began in the early 1970s.
- ❖ "No cleats, no glove, no problem" was the motto for the expanded Itty Bitty Baseball program. The Lawrence and Methuen YMCA branches merged players and coaches to expand the instructional, summer baseball program, aimed at youth ages 5 to 9. Each week the 125 players were coached in the basics of hitting, throwing, catching, fielding, and base running, followed by a 45-minute game. The Baseball Tomorrow Fund awarded \$5,000 to purchase updated program equipment and to provide youth in need with cleats and gloves so that they may have access to baseball programming.



HIGHLIGHTS 2007

A family that applied for financial assistance through the YMCA's 'Reach Out For Youth' program sent the following letter to the Member Services Director at the Andover/North Andover Branch:

"We just wanted to let you know how thankful we are for your generous scholarship that helped my family and I afford to become members of the Andover YMCA. My 5-year-old son wanted to thank you personally, so he wanted to give you something:"

Enclosed were four quarters taped to the note.



Under these quarters, the note read,

*"Please accept this from my son as he went into his piggy bank to get them.
Please get yourself a cup of coffee from my son."*

Reach Out For Youth Program — Assuring the YMCA is 'for all'

Our goal is to be accessible to everyone, regardless of their ability to pay, and to provide vital programming to our youth and individuals who may be considered disadvantaged. To do this, we rely on you and hundreds of other individuals, corporations, foundations and public agencies.

Our annual fundraising efforts allow us to stay true to our pledge not to turn anybody away due to inability to pay. We raised \$1 million in 2007 through individuals, businesses, and public and private foundations to support our outreach efforts. These include programs like our Junior & Teen Achievers Program, the Resource Education Center for homeless and near-homeless men and women, child care assistance, the Teen Center at the Lawrence Branch, the Cyberspace Café and Youth Center at the Methuen Branch, and our many other youth leadership programs. We thank those who share our continued commitment to the youth and families of our community.

From Christen Hawkes, Methuen YMCA parent:

Christen Hawkes, a single mother from Methuen, has relied on the YMCA to help her children through an emotionally challenging time. Her son has attended YMCA Day Camp Otter and the after-school program at the Marsh School. Christen works part-time, as her schedule allows, while caring for her daughter who is battling cancer. Keeping her son engaged in YMCA programs has allowed her to focus on her daughter's treatment. "With the YMCA program I know he is safe and he can maintain his friendships and relationships with staff all year that carry over into the summer program," she said.



Christen Hawkes with Allison and Johnathan

Dear YMCA,

My son has been in the after-school program at the Marsh School and attended the summer program for many years. He enjoys the program and looks forward to spending time at the branch. However, this year was very difficult for our family, emotionally and financially. My daughter was battling neuroblastoma cancer. She relapsed after a three and a half year remission. There was no protocol for relapse so treatment was based on how well she was responding and whether or not the cancer progressed. Consequently, it was very difficult to plan ahead, including working a full-time job and arranging consistent child care for my son. I spent many days at the hospital caring for my daughter when she was ill. My son could have stayed home with us and gone to the hospital, but that just seemed to be a bleak way to spend the summer for a child who is energetic and healthy. Thanks to the Y and their generosity during our difficult time, my son had the opportunity to learn new things at the Methuen Y and at Camp Otter and spent lots of time with his friends. Knowing that he was well cared for and happy made it easier for me to take care of my daughter. It also made it easier for my son to have fun during this tough time. The YMCA has been very kind to me and my family in the past and we will forever be grateful. Thank you!

2007 HIGHLIGHTS

YMCAs – strengthening families, offering support

In order to ensure a bright tomorrow, we need to provide our children with a firm foundation today. We strive to accomplish this goal by melding learning together with laughter, social skills with self-esteem, values with validation and a lively spirit with keen mind and healthy body. Many parents continue to look to the Merrimack Valley YMCA for quality care and education. For working parents, our all-day, after school and vacation programs provide the kind of safe, high quality and affordable child care that allows them the peace of mind to pursue pathways that ultimately ensure a family's stability and growth. Here in the Merrimack Valley, we have nearly 1,000 children enrolled in our child care programs.

Desiree Bencosme, a 9th grade student at Essex Agricultural and Technical Institute in Danvers, is a YMCA Teen Achiever. She comes to the Y after school and meets regularly with a tutor for homework assistance, often arriving at 5:30 p.m., when the bus brings her back to Lawrence from Danvers. Desiree also participates in Youth & Government, Leaders Club, Youth Basketball League, and Track Team. Her smiling face can be seen around the Music Clubhouse where she gets voice lessons, as well as experience on drums, guitars, and keyboards. She overcame her shyness and performed in front of many groups at open mic nights. Desiree volunteers at many YMCA special events including Healthy Kids' Day, family nights, and the annual auction. She also volunteers to serve meals to men who live in the YMCA's residence. "Desiree is a passionate child that understands what it takes to be successful. She works hard at it," said David Perez, Teen Case Manager at the Lawrence YMCA. "The Y is her second home. She arrives here after school and is here until about 8 p.m.. If she's not in the Teen Center, she's singing in the Music Clubhouse," he said.



Teen Achiever Desiree Bencosme and YMCA Case Manager David Perez

"Thank you for helping me meet my mentor, Amy. She really helped me realize how reachable college is and has given me the tools to be successful. The Teen Achievers program helps me be a part of many decisions and keeps me active in my community. Because of the YMCA I am a very well rounded, intelligent, Latino girl that hopes on making a future for herself and never forget the help my small hometown Lawrence has given me." -- Desiree

Y junior and youth are encouraged to do well.

Our Junior and Teen Achievers Program, Leaders Club, and YMCA Youth & Government Program provide teens with personal, social and recreational programs in a safe and positive environment that will enhance personal and social skills, teach leadership and responsibility, and promote individual self-esteem. With the YMCA's core values of honesty, caring, respect and responsibility, teens will grow new friendships, build confidence and discover personal talents. We offer teens a variety of programs to meet their varied interests.

COMMUNITY COLLABORATIONS THAT WORK

Adelante Youth Center Moves into YMCA

In July of this year, the Adelante Youth Center, Inc., joined forces with the Merrimack Valley YMCA's Lawrence Branch to expand programs and services to the youth of Lawrence. Now housed in the YMCA's 40 Lawrence Street location, Adelante has partnered with the YMCA to offer more academic support services to the YMCA's after-school program participants, as well as the YMCA Junior and Teen Achievers. All Adelante Youth Center participants are provided with YMCA memberships, allowing them to participate in YMCA program offerings, including many teen center activities, recreational and sports programs, and swimming lessons and open swim times.

"Our partnership with the YMCA will allow Adelante scholars more opportunities to join with other area youth in giving back to the community through YMCA community service projects. We currently have sixty students on scholarship at partner high schools. In addition, our students will be able to take advantage of the mentoring opportunities, college and job training, and career exploration, offered by the YMCA and its volunteers," said David Hildt, Adelante Youth Center Executive Director.



David Hildt and Dapali Corcino of Adelante Youth Center -Photo courtesy of the Eagle-Tribune

Adelante (Spanish for "moving forward") provides Lawrence's urban youth with opportunities to enhance their education, leading them to greater economic success in adulthood. Adelante was founded as a recreation center in 1992 by Father Joachim Lally, C.S.P., to provide a safe haven for youth. Adelante has grown into a non-sectarian program open to all youth in Lawrence, offering leadership development skills and emphasizing academics.

"We're excited to welcome Adelante to our YMCA. Our youth will be able to join in on Adelante's strong literacy and educational programs, led by certified teachers. Our missions are compatible and complementary. We each have resources that the other wants for the youth we serve," said Frank Kenneally, YMCA District Executive Director.

"Non profits are stronger in their collaborations. We're looking forward to being able to offer more services to the youth of Lawrence," David Hildt said.

Adelante's "School Success" runs an after-school program for students in grades 7 and 8. In addition, this fall they offered a new SAT Preparation program for high school juniors and seniors.

Our partnership with Bellesini Academy has provided unique camping opportunities for the boys of this inner city school. This past summer 11 boys spent a two-week session at Camp Lawrence and 8 boys spent a week each at Day Camp Otter. This past summer was the second summer of the partnership, and we were able to grow from 6 boys enjoying Camp Lawrence to 11 boys; and from 6 to 8 boys enjoying Camp Otter. Each boy attended under full scholarships. Julie DiFilippo, Bellesini Academy's Executive Director, said, "we are sincerely grateful that our students had a fun and wonderful learning experience at summer camp." She shared thank you notes that each boy wrote. Here are some excerpts:

Thank you for the opportunity to attend Camp Otter I had fun finding the frog under the old tree stump. I also had fun boating. What I learned at camp is that if you are in the swamp, you can't stand in one place or you will sink.
(Kevin Hernandez)

Thank you for the opportunity to attend the Camp Lawrence summer program. I had a lot of fun because I got to go on the zip line. I also enjoyed waterskiing. I learned how to make a campfire and sail a boat. (Tony Van)

I loved the Camp Lawrence summer program because of the activities and the staff. I also enjoyed sitting around the fire doing vespers. I learned how to do archery and how to do ropes. I also learned how to play ping pong. Thank you again for the opportunity
(Rafael Ramon)

Thank you for the opportunity to attend Camp Otter summer program. I enjoyed art and sport court. I played four-square and dodge ball. Also I had fun doing the gold rush. I learned to be polite to the boating staff so we can get our own boat. (Jonathan Benitez)

Thank you for the opportunity to attend Camp Otter. I really enjoyed rifling, archery and adventure, where we tried to climb the wall. I also went boating and swimming in the middle of the lake. I learned how to row a canoe and I learned new songs at Camp Otter
(Huy Huynh)

A note from Marko Duffy, Lawrence YMCA Board Chairman

Marko Duffy is a self-proclaimed Y kid. A native of Malden, Massachusetts, he spent his formative years by his father's side, as his father directed youth programs at the Malden YMCA. "As a kid, I either attended or worked at Camp Madaca, run by the Malden YMCA. I did everything at the Y – camp, Leaders Club, sports." Marko's been a member of the Lawrence YMCA for more than a decade. You can see Marko and his daughters, Geena and Marina, at most YMCA family events. He and his wife Carla have enjoyed the many stories their daughters have shared from summers at Camp Otter. The Duffy's reside in Tewksbury.



Marko Duffy with Geena and Marina

The expression "too much of a good thing" doesn't apply for me at the Y. In fact, I was having so much fun being a member, using just about everything in the building, having fun with my kids at Halloween parties and Healthy Kids' Days, trying to absolutely wear the track out, laughing in the locker room with a great bunch of guys, that I decided to take it a step further. I volunteered!

Being on the Lawrence Branch Board of Managers and spending the last 2 years as Board Chair was certainly a way to add to all of the great things I was already enjoying as a member. Working as a volunteer with the staff and meeting and becoming friends with so many great people, getting an up close look at all of the very important accomplishments the Y reaches, helping to in some small way make some of those possible all made my already satisfying experience even more rewarding.

The last few years have meant a lot to me as I really feel I've made great friends and seen so many exciting changes. The ever growing Teen Achievers and Music Clubhouse programs as well as the always expanding YBL and new baseball programs have drawn the most attention while the opening of the pool was really the opening of a new era for the Lawrence Y. Being able to share this with my own family in so many ways has been special and I know has been something my kids will remember always.

I'm looking forward to more excitement, more fun and more new friends as I step down as Board Chair. Thank you to all of the Board members, I look forward to continuing on with you helping our Y make such a difference in so many lives. Little did I know it was going to make such a big difference in mine!

-- Marko Duffy

Volunteers – Commitment from Our Community

Both locally and across the globe, the YMCA was founded by volunteers. In 2007, more than 700 people of all ages and interests contributed thousands of volunteer hours to help the Merrimack Valley YMCA accomplish its mission. Their leadership, vision and passion enabled the YMCA to positively impact the lives of thousands of people. Volunteers are the core of our organization, providing the support we need to make these programs accessible to all.

Our dozens of special events – 3 on 3 basketball tourney, monthly family nights, Breakfast with Santa, senior prom, open mic nights at the Music Clubhouse, swim meets, camp alumni picnic, Healthy Kids' Day — are successful because of the commitment of our volunteers. The strength and longevity of our YMCA is built upon a strong partnership between YMCA staff and volunteers. We want to thank all who give their time to support and help us touch the lives of so many families who need and enjoy the YMCA.

COMMUNITY COLLABORATIONS 2007



WORKING TO IMPLEMENT COMMUNITY-BASED SOLUTIONS

Through outreach programs in the schools and collaborations with other community organizations, the YMCA reaches beyond its own walls, bringing people together who might otherwise never experience one another. YMCAs collectively represent the largest collaborative organization in the country. These partnerships with community organizations are vital to the YMCA.

The list below shows current collaborations and public/private partnerships we have cultivated over the past year in an effort to help make the Greater Lawrence community a better place to grow and develop each one's potential:



- AAA Merrimack Valley
- Adelante Youth Center, Inc.
- Alcoholics Anonymous
- American Camp Association
- American Camp Association
- New England
- American Red Cross
- Amesbury Gardens Tenant Association
- Andover Community Partnership Coalition
- Andover Days on the Common
- Andover Fire Department
- Andover School of Montessori
- Andover Public Schools
- Andover Senior Center
- Andover Service Club
- Arthritis Foundation
- Bachelor School (North Reading)
- Bay State Games
- Bellesini Academy
- Boys and Girls Club of Lawrence
- Bristol-Myers Squibb Employee Fair
- BUNAC (British Equivalent
Camp Counselor Program)
- Camp America
- Camp Counselor USA
- Camp Hadar
- Catholic Charities
- Central Catholic High School
- Child Care Circuit
- Children's Literacy Center
- City of Lawrence
- City of Methuen
- CLASS, Inc.
- Cole School (Boxford)
- Committee for Children
- Community Day Care
- Community Partnerships for Children
- Continuum of Care for the Homeless
- Crown Cork & Seal Employee Health Fair
- Daybreak Shelter
- Department of Community Services
(Andover)
- Eagle-Tribune Employee Health Fair
- Early Education & Care for All (EEC)
- Easter Seals
- Esperanza Academy
- Even Start
- Family Services, Inc.
- Family-to-Family Andover
- Fidelity House
- Franciscan Hospital for Children
- Girls' Inc. of Lowell
- Good Shepherd
- Greater Lawrence Community Action
Council
- Greater Lawrence Family Health Center
- Greater Lawrence Head Start
- Greater Lawrence Kiwanis Club
- Greater Lawrence Technical High School
- Health and Education Services
- North Star Adventure
- Health and Education Services
- Tap Program
- Holy Family Hospital
- Holy Trinity School
- Hood School (North Reading)
- Hoops For Hope
- ICCP (YMCA International Camp
Counselor Program)
- Jewish Community Center of
Greater Lawrence
- King of Grace Church
- Lakes Region American Red Cross
- Lakes Region Boy Scouts
- Lakes Region General Hospital
- Lawrence General Hospital
- Lawrence Police Department
- Lawrence Fire Department
- Lawrence Public Schools
- Lawrence Recreation Department
- Lawrence/Methuen Community Coalition
- Lazarus House
- League of Women Voters
- Lion's Club
- Man, Inc. (Lawrence/Methuen
Community Coalition)

2007 COMMUNITY COLLABORATIONS

Continued from page 9

Mass. Dept. of Education
 Mass. Dept. of Probation
 Mass. Dept. of Social Services
 Mass. Dept. of Youth Services
 Mass. Housing and Shelter Alliance
 Mass. Society for the Prevention of Cruelty to Children (MSPCC)
 Meredith (NH) Clinic
 Meredith (NH) Police and Fire Department
 Meredith (NH) Swim Team
 Merrimack College
 Merrimack Valley Striders
 Methuen Fire Department
 Methuen Police Department
 Methuen Public Schools
 Mt. Washington Cruise Lines
 Music & Youth Initiative
 Narcotics Anonymous
 National Association for the Education of Young Children (NAEYC)
 Neighborhood Legal Services
 Nevins Library
 New Balance Athletic Shoe, Inc.
 New Hampshire Department of Education
 New Hampshire Department of Environmental Services
 New Hampshire Department of Labor Food Commodity Program
 New Hampshire Electrical Cooperative
 New Hampshire Marine Patrol
 North Andover Fire Department
 North Andover Public Schools
 North Andover Senior Center
 North Reading High School
 Northeast Rehabilitation Health Network
 Northern Essex Community College
 Notre Dame High School

Partners for Youth with Disabilities
 Pegasus Youth Residential
 Point After Club
 Project Adventure
 Project Bread
 Reading High School
 Re/Max Prestige Team Zingales
 RiverBank
 Robert F. Kennedy Children Action Corps, Inc.
 Rotary Club (Greater Lawrence; Salem, NH/Methuen; Meredith, NH)
 Salem, NH, Police, Fire and Emergency Services
 Salem, NH, Public Schools
 Shared Living
 Snip-Its
 Spar and Spindle Girl Scouts
 Special Olympics
 Spofford Pond School (Boxford)
 St. Ann's Home
 St. Mary's School
 TAP Program
 Town of Andover Employee Fair
 United Way of Mass Bay and Merrimack Valley
 Visiting Nurses Association
 WIC
 Wingate – Andover
 Wingate – Reading
 Wolfeboro Pediatrics
 Wyeth Pharmaceuticals Employee Fair
 Y-Landing Marina
 Yoplait/Colombo Employee Health Fair
 YWCA of Greater Lawrence
 YWCA of Newburyport



*We build strong kids,
 strong families,
 strong communities.*

The Merrimack Valley YMCA delivered more than \$3 million worth of subsidized services to needy and deserving children, adults and families of the Merrimack Valley region. The breakdown of these subsidized services includes:

- \$393,797 – Membership and program financial aid
- \$574,018 – Outreach programs
- \$1,771,559 – Subsidized child care (full day and after-school care)
- \$295,411 – Housing assistance

2007 SPECIAL THANKS



A special thank you to the following leadership donors for allowing the Merrimack Valley YMCA to extend our reach:

Triangle Society: \$25,000+

Executive Office of Health and Human Services
Executive Office of Public Safety
(Shannon Community Safety Initiative)
JCPenney Afterschool Fund (JCPASF)
J.C. Penney Corporation, Inc.
Kiwanis Club of Greater Lawrence
City of Lawrence
Massachusetts Department of
Early Education and Care
City of Methuen
Music and Youth Initiative, Inc.
New Balance Foundation
Putnam Investments
The Stevens Foundations
U.S. Department of Housing
and Urban Development
United Way of Massachusetts Bay
and Merrimack Valley



Platinum Sponsors: \$15,000 to \$24,999

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New Horizon Club: \$10,000 to \$14,999

Citizens Bank
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Verizon, Inc.
Wheelabrator North Andover



Visionary Sponsors: \$5,000 to \$9,999

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Baseball Tomorrow Fund
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Clipper Ship Foundation, Inc.
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Visionary Sponsors (Continued)

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Chairperson's Round Table: \$2,500 to \$4,999

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Berry Fund Charitable Foundation
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2007 SPECIAL THANKS

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(The Honorable Michael Sullivan and Sal Lupoli)
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Thank you to those donors who provided in-kind gifts to the Merrimack Valley YMCA:

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**This list is reflective of donations from October 1, 2006, through September 30, 2007. The Merrimack Valley YMCA has made every effort to ensure the accuracy of this listing. If you wish to have any corrections, please contact our Financial Development Office at 978-725-6681.*

***For a complete listing of our
"Reach Out For Youth" donors,
please visit our website at www.mvymca.org***

2007 HERITAGE SOCIETY

Heritage Society – An investment in the future

The Merrimack Valley YMCA's Heritage Society was established in 1995 with 16 charter members to plan for the future. Membership in the Heritage Society is offered to those who endow the Merrimack Valley YMCA as the result of thoughtful estate planning through bequests, annuity or charitable remainder trusts, pooled income funds and life insurance, or through lifetime gifts including cash, appreciated securities and real estate. For further information on how you can make a commitment to this endeavor and help position the Merrimack Valley YMCA to meet the challenges in years to come, please contact the Financial Development Office.

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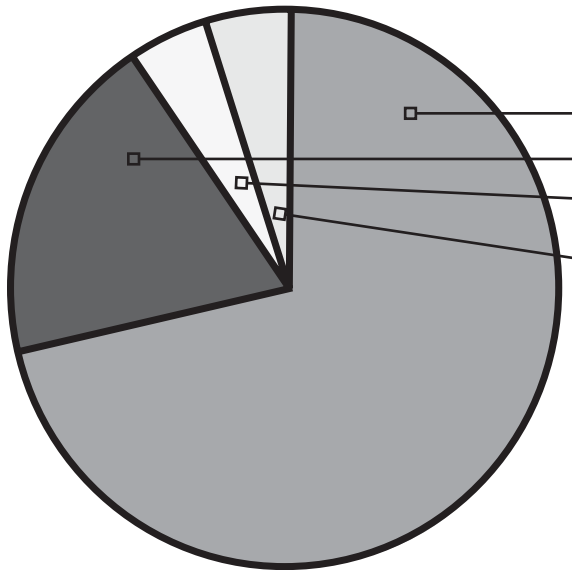
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FINANCES 2007

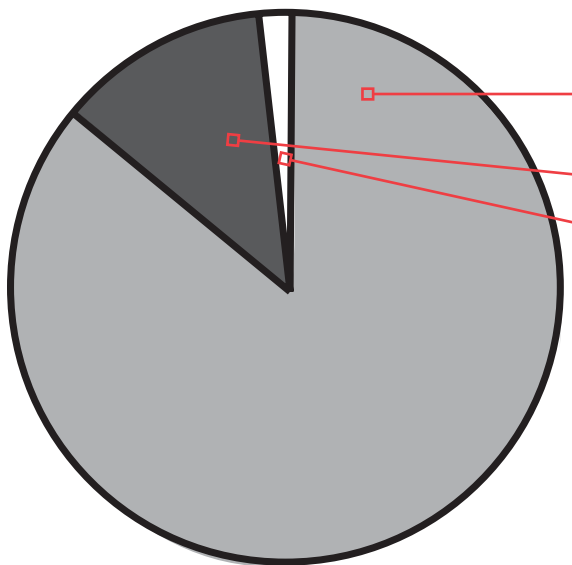
MERRIMACK VALLEY YMCA INTERNAL FINANCIAL STATEMENT October 1, 2006 through September 30, 2007



Income

Programs	\$ 8,573,658
Membership	\$ 2,284,373
Contributions & Special Events	\$ 548,211
Grants	\$ 595,893

TOTAL INCOME **\$ 12,002,135**



Expenses

Programs & Membership	\$ 10,158,020
General & Administrative	\$ 1,954,680
Fundraising	\$ 196,740

TOTAL EXPENSES* **\$ 12,309,440**

* Expenses represent all cash and non-cash expenses including \$507,540 of depreciation.
Note: Preliminary internal report prepared as of November 6, 2007



2007

128th Annual Report Merrimack Valley YMCA

2006-2007

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